

THE INTERNATIONAL PHILATELIST

With which is Consolidated
THE MICHIGAN PHILATELIST,
And THE WESTERN PHILATELIST.

(Monthly)

VOL. 4, NO. 4.

DECEMBER, 1896.

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The International Philatelist.

DEVOTED TO THE INTERESTS OF PHILATELY AND PHILATELIST

Vol. 4, No. 4.

ST. JOSEPH, MO.

December, 1896

A STAMP HUNTER.

There is a man who lives in a suburb of Chicago, who has stamp hunting down to a science. This individual is a traveling man and a stamp dealer, and he is a good traveling man and a good stamp dealer. He is on the road as a representative of a big drug concern of New York City. Perhaps that is the reason why the medicine stamps are his specialty. You know this dealer from his advertisements: they are intended to sell stamps, and they do.

He buys his stamps by paying a trifle for them, he sells them almost at a trifle of their catalogue price.

His dealings as a commercial traveler are confined to drug stores, some of which are of the most rural and "cross-roads" type. When he visits them, he wants to get some souvenir of his visit in the shape of good medicine or revenue stamps. His wants are often satisfied.

One might think that stamp hunting is the easiest of pursuits, and when successful the most pleasant. The latter supposition is true enough, but there is more to stamp hunting than the ordinary stamp collector imagines, especially when, as in this man's case, the hunting is done for medicine stamps in particular.

The success of the man referred to is not alone to opportunity, but also to calculating foresight. When he goes into a drug store, he knows what proprietary medicines are likely to be in stock; whether or not they date back to the stamp era; and he can

guess what stamps are to be found on them.

This knowledge is a valuable business asset to him. It saves time and trouble, and impresses the proprietor of the drug store that whatever is the madness of his visitor, there is method in it.

Our stamp hunter knows, first of all, where the six cent orange proprietary is wont to lurk. He knows the size and contents of that certain thing whereon there is a chance of finding the six cent proprietary stamp whose favorite song is "They're After Me." It makes this stamp seeker feel comfortable to come across, as he does a times, the remnants of a half or corner of this rarity, the rest of the stamp having been rubbed, worn or scraped away.

Smart as this stamp finder is, he sometimes misses his lesson. He was once making a superficial examination of packages in a drug store. Each package was stamped with a pair of three cent green proprietary, he thought, and his search was perfunctory. He took off pairs until he became tired, and then left the remaining stamps go by default. A short time afterwards, another revenue man found a beautiful six cent orange on one of the very boxes the first searcher had missed. Instead of the customary pair of threes, one cent proprietary had been used. Now, our friend never takes anything for granted.

By his system, which has been perfected by long experience both in the drug line and in stamps, and by acumen and tact gained by years of con-

tact with his fellow-men, he is all but infallible in getting the stamps when once they are scented. He has got the stamps where others before him failed.

He is shrewd enough to prepare for the morrow while it is yet today. He does not get the stamps alone, he also gets the drug man's good will. This stamp hunter's sense of fairness rebels at the thought of receiving something for nothing. In many cases he could have the stamps for a mere "thank you," but he always gives something more substantial. Consequently, if any more stamps should be found, they will be carefully saved until his next visit.

It would not be proper to tell the secrets of the stamp hunting trade as practiced by this dealer. His knowledge is equivalent to dollars and cents. To know the brands of medicine which bore desirable stamps: to know where the chief points of distribution for this medicine were or where that preparation was of popular usage, and to know how to ferret out the obsolete and dead stock is lore whose learning required years; yet it could be given on a few printed pages.

It is not unlikely that this philatelic treasure seeker will, at some future date, impart this highly interesting and profitable information to the philatelic world, through the medium of the press.

C. E. SEVERN.

"SAYINGS. (7)"

Stamp collecting will "pick up," when times are not so hard, but now is the time to pick up snaps.

Among some of the most interesting countries to make specialties are: Norway, Sweden and Denmark. None of them are beyond the average collector, and it also opens a good field for the variety collector.

Why does not some enterprising firm

get up a complete Dictionary of "Stamp Terms"? It is just what we want.

M. A. MACLEAN.

A RECENT FIND.

A St. Louis Local Newspaper Stamp. A local dealer was the recipient of the following letter a few days ago:

JONCA, ST. GENEVIEVE CO., Mo.
Oct. 20, 1896.

Sir:—Seeing that you buy old Stamps when the Workmens tore Down the old cort Hous at Farmington Mo one of them Ran on a old St Louis Local Newspaper Stamp I her in close it to you whatever you Can Pay For it Remt me the a mont By Reg mail it will be Satisfive ef not i Can Rem yore money Back.

Yours Reply Soon
Truly yores

The enclosure was a sight indeed. On a small scrap of paper which looked very old was a stamp. 36x42 millemetres of a dull blue color: the die was from a wood cut and is a bad representation of the 10c St. Louis. The stamp was not canceled but on the paper was Oct. 4, 1830 St. Louis Mo. The paper bore the address of H. Higgey, Farmington Mo. The stamp bears all traces of being made to order but it is certainly very unique. Has any one of the International readers ever heard of any stamp of this class? Some may doubt the legality of this find but the stamp is in my possession at the present time.

ONEY K. CARSTARPHEN

E. N. Kiefer is now publisher of the Allegheny Philatelist, having bought out H. L. Kiefer.

Judson N. Burton will hold weekly sales hereafter.

The Daily Stamp Item has gone the way of many a previous paper. We are sorry too; it was a newsy little sheet.

STRAY THOUGHTS OF THE ASSOCIATE EDITOR.

ON CONSOLIDATION.

Mr. Whitehead has started anew a long discussed subject on the consolidation of several of our societies into a strong society. The idea is a good one and well worthy of our time for consideration. We have too many large national societies at the present time and there is no need of it. Two could do more good for our cause than a dozen. The cause of having so many has been brought about by the inordinate idea of everybody wanting to hold office and the childish idea of I won't play if I can't hold the bag. Look at philately at the present time: we have more societies than we know what to do with. The American Philatelic Ass'n will always live for it is the stronghold of our philatelic world. It has at its helm and on board all the noble fathers of our cause. Long may it live and prosper. But that is for the fathers of philately. Give the boys a chance. We have given them a chance and have a half dozen so-called national societies. One good society was started and others sprung up because of too many philatelists wanting pie. Talk about national politics. There are twice as many want pie in philatelic politics. Having so many societies is detrimental to our cause. To be in the push you have to belong to them all to accomodate your friends. Now would it not be a plausible scheme to unite these smaller societies into one large and grand society. The Philatelic Sons of America, S. of P., L. A. P., W. P. A., S. P. A. Columbian all claim to be national societies.

The cost of dues in these amounts to one dollar seventy-five cents per year. Now this is too much. Why not unite all of these into one large body of good philatelists? The majority of our members are member of the others so it will reduce the dues of many philatelists.

Then again the young collector finds

philatelic societies as hard to manage as minor varieties. Why not follow the example of our leading dealers? They have simplified collecting. Why cannot we simplify our large societies? Mr. Whitehead makes a good plea in having a good official organ. If we have one large allied official organ we can have a good representative for our society and have in it a good exponent of the cause. In fact have the support of several brilliant men

Then again the exchange department of this new society could be made into a monster department and one worthy of the societies' interests. We could then get our better stamps into a better selling plane and having them united into one general circuit. We could find out the best markets for our goods and place them accordingly. With this kind of a department we could recompense a man for his services and in that way have a better service in the department. Divided as the purchases from books are at present we could not do that. But unite the scattered rates of several departments into one general head office could make a better showing. Of course this matter of consolidation should be earnestly debated and everything thoroughly considered. As it is, I would like to offer the following as a general idea for the consolidation of our younger societies. The Philatelic Sons of America, the S. of P., the L. A. P. and the Columbian all unite into one grand society to be called the reorganized Sons of America. The reason I chose this name is that the P. S. of A. is the only incorporated society among the younger members and the new society should truly be incorporated. Therefore we could save expense of re-corporation. Raise the dues to seventy-five cents and have a society worthy of its price. Let this society be inaugurated at our next convention and let the following be our new directors:

President, Charles Beamish of the P. S. of A.

Vice-President, Louis J. Kramer of the I. A. P.

Secretary, R. M. Miller of the S. of P.

Treasurer, C. E. Sverren of the W. P. A.

Int. Secretary Leo Fritter of the Columbian.

You will find in this list the representative leaders of all the societies and a Board of Directors well worthy of our organization. Think well of this subject and do not be afraid to express your opinion. The associate editor is high in power in one of our societies and wishes to state that this idea of consolidation is given rather as associate editor than as president of a society and as such asks your consideration of the subject in hand.

ON MR. HAMILTON'S INSIDE HISTORY.

Every campaign be it political or otherwise always has an inside history. Mr. Hamilton has stepped aside from the usual idea of a political manager on his candidates campaign, and told the truth. He shows up in good style the inside workings of a real political campaign. As a campaign manager he knows all the tricks of the trade and he does not hesitate to tell them. However he maligns us when he accuses us, in a sarcastical way, on the conduct of our reform. It was not a case of blackmail and dirty linen against Mr. Greene. Mr. Green did not act right about a certain library. However, in all justness we can state the matter has been adjusted to the satisfaction of all.

DIRECTORY.

Beardsley's Directory has reached Denver and the collectors are well pleased with it. Colorado makes a very good showing. Speaking of Colorado, she stands third in state membership in the P. S. of A.

ON 1897.

Happy New Year. May McKinley prosper you all and make times better.

A Good Year and a Profitable one to the dealer. A successful one to the collector and many new members to all the societies.

THE ASSOCIATE EDITOR.



O. E. KLAPP.

Vice President for Ohio of the Philatelic Sons of America and one of Ohio's prominent Collectors. Member of A. P. A. and other societies. Also amateur actor of note and publisher of one of the St. Paris (Ohio) daily papers.

Have you read Gooding's Adv. yet?

The following are prices obtained at George R. Tuttle's 1st sale (over \$15.00), * unused.

1856 90c*	16 70
1868 3c griled all over.....	30 00
1861 reprint 15c.....	15 25
1861 reprint 30c.....	15 00
1869 90c*.....	23 00
1869 reprint 90c*.....	18 00
Justice 90c*.....	26 00
Baltimore Env. 5c repaired.....	75 00
Rev. \$200 2nd issue.....	72 65
St Vincent 1866 4d orange*.....	16 50
Trinidad 1852 1d blue lith.....	15 50

Total 1579 87

At Mr. Tuttle's 2nd sale, Dec. 16th, the following prices were obtained:

U. S. 1868* 90c blue.....	\$ 27 00
U. S. 1869 reprint 90c*.....	23 00
U. S. Set of Agriculture in blks of four*.....	108 00
St Lucia, 85 6d lilac.....	16 60

Total 1344 30

THE INTERNATIONAL PHILATELIST.

With Which is Consolidated

THE MICHIGAN PHILATELIST

—and—

THE WESTERN PHILATELIST.

A Monthly Magazine devoted to Philately and Philatelists.

Annual Subscription.

To all parts of the United States, Canada and Mexico, in advance (Money Order), 25 cents.

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HERBERT C. BEARDSLEY, Editor
ONEY K. CARSTARPHEN, Associate Editor
Box 734, Denver, Col.WM. H. KESSLER, Associate Editor
Station A, Detroit, Mich.

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1-3 ..	5.00	13.50	24.00	45.00
1-2 ..	6.00	16.20	28.80	54.00
1 ..	10.00	27.00	48.00	80.00

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Vol. 4 December, 1896. No. 4

EDITORIAL.

The International Philatelist is no longer the official organ of the League of American Philatelists. This number is sent to the members however and we should be pleased to have the subscriptions of those who are not already subscribers.

Can any of our readers give us the present address of W. Lewis, formerly of 15 Tyler St., Boston Mass.?

The first part of Stanley Gibbons Catalogue has arrived. It contains the stamps of Great Britain and Colonies only; part II

will contain all other adhesives; part III Post Cards, Envelopes, etc.; the total cost of the three volumes will be \$1.20 and they will be well worth it. The idea of putting all the colonies of a country immediately after the country itself will be followed up throughout the work the same as Great Britain and Colonies. This has always been a pet scheme of mine and I am of course glad to see it adopted. A work arranged in this way, besides being very handy to the specialist, is handier in every way to the general collector. Without delving deep into this catalogue I will say that if the other two parts of the work are as good as the first part, it will be indispensable to collectors. The first part is without a doubt the finest catalogue of British and Colonial stamps ever issued. Published by Stanley Gibbons, Ltd, 391, Strand, London, Eng. Price 48 cents (2 sh.)

I am in receipt of a copy of the 2nd edition of J. M. Bartel's (439 9 St. N. W. Washington D. C.) Plate Number Catalogue, which I believe is accepted as standard by collectors of those interesting stamps. I am not very well posted in this particular branch but can truthfully say that no collector can afford to be without this book as it is complete and an indispensable help. A book to please amateurs, and professionals, its price is very low, only 25 cents.

Hamilton's "Inside History of the late P. S. A. Campaign" has appeared. A review will be found under the "Associate Editor's" heading.

E. T. Parker, (Bethlehem, Pa.), has our thanks for a neat little check-list of U. S. Revenues; a very handy little book that will save oceans of time and trouble to the collector of these interesting stamps. The price I believe is 10 cents, and they are worth many times that price.

I wish to thank the Pope Mfg. Co. of Hartford, Conn., for neat desk pad-calen-

dar. It is very neat, and can be obtained from them for 10 cents.

H. R. Cooper, Jr., of Orange, California, has published a very neat little pamphlet entitled "Philately, Philatelists and the Philatelic Press" being arguments in favor of using the philatelic press to make money, i. e. to advertise in them. It is issued mainly to show non-collectors to use these mediums. Mr. Cooper has lately gone into the Advertising Agency business and we are sure he will make a success of it.

During the past month we have received the following journals: American Collector, All-Around-Stamp-Advertiser, Boston Stamp Book, Canadian Philatelic Magazine, Columbian Philatelist, Cuyler Sun, Die Post, Diamond Philatelist, Der Briefmarkenhändler, Dakota Philatelic, Evergreen State Philatelist, Eastern Philatelist, English Specialist's Journal, Halifax Philatelic Magazine Herald Exchange, Home Worker, International Stamp, Illustriertes Briefmarken Journal, Indiana Philatelist, Jersey Stamp, Krumbs, La Philatelie Helvétique, Metropolitan Philatelist, Monthly Post, Michigan Philatelist, Monthly Observer, New York Philatelist, North State Philatelist, Official Bulletin, Texas Phila Ass'n., Omaha Philatelist, Ontario Philatelist, Oregon Naturalist, Philatelic Literature, Philatelistisches, Borsenblatt, Philatelic Chronicle, Philatelic Era Philatelic Literaturist, Philatelic Chronicle & Advertiser, Philatelic Advocate, Post-Office, Philatelic News Letter, Philatelic Monthly & World, Pennsylvania Philatelist, Philatelic World (India), Philatelic West, Philatelic Times, Philatelic Free Lance, Philatelic Literature Collector, P. J. G. B. Advertiser, Philatelic Record & Stamp News, Philatelic Journal of Great Britain, Revista de la Sociedad, Filatelica Argentina, Rocky Mountain Stamp, Stamp Collector's Fortnightly, Stamp Advertiser, Stamp Collec-

tor's Journal, Texan Philatelist, Trans-Mississippi Stamp, Stamp-man, Standard Philatelist.

The following Auction Catalogues have also been received:

Doughty & Pages, 3rd and 4th Auction Sale H. N., Brugbee's 2nd sale, Roger's 6th Reserved sale, Bogert-Durbin Co's. 72 73, 54, 75, 76, J. M., Thompson's 3rd., J. N. Burton's 24th, 25th and 26th. Albrechts, 41st. Baltimore Society 16th sale, Gregory's 4th, Morean's 12th., Tuttle's 2nd and 3rd. P. M. Wolsieffers sale Jan. 30, (neatest printed catalogue we have seen in many a day). Send for one, 201 S. Clark, Chicago. Chicago Phil. Society 38th sale.

We have also received Price List of Hawaiian Stamp Co., Price List No. 7, U. S. Stamps, J. M. Bartels & Co., Washington, D. C. Price List of Packets and various circulars from Standard Stamp Co., 4 Nicholson Place, St. Louis, Mo.; wholesale price-list and calendar from Hurtig Bros.; Circulars from Walter Morley, London, N.; Price-list from Olaf Grilstad, Drøningheim, Norway; wholesale and retail lists from C. A. Ribberis & Co., Singapore Str. Settlements.

A neat little pocket stamp case from H. F. Dunkhorst, Washington D. C.—something new and quite handy; Walter Morley's Revised Catalogue of Stamps of Great Britain, a handy little volume, and indispensable to English collectors. Price, sixpence. 186 W. Green Road, Tottenham, London, N. England; announcement of the "American Boys," a stamp and story paper, to be published by T. E. Adams & Co. of Lowell, Mass.; Prospectus of "Stamps" a new English paper.

Christmas Greeting from Harry B. Briggs; prospectus of Oriental Philatelic Gleaner and Review, Melbourne, Victoria; January price-list and Turkish envelope with stamp attached from Columbia Stamp Co. 617, 14th St. N. W. Washington D. C.; Prospectus of the London Philatelic Exhibition, commencing July 22nd.

THE EDITOR.

Stamp Dealers' Directory

Fourline card one year \$1, cash in advance.

RIBEIRO C. A. & Co., Singapore Straits Settlements. Asiatic stamps. Wholesale list and list of cheap sets free. Retail list No. 3 25 cents No exchange.

WADDELL, JOS. J. 221 Lock St. Mankato, Minn. U. S. and Foreign stamps on approval. Those who enclose 2c for postage receive 25 var. of good stamps free. Hinges, 7c per 1,000.

FOR SALE.

Ads inserted in this column, no display, a one cent per word, each insertion. No advertisement received for less than 15c.

What have you to offer in stamps for a World typewriter, a brand new \$7.50 album, or a fine collection of postal cards in elegant brand new postal card album. Address A. H. C. care International Philatelist, Box 216, St. Joseph, Mo.

I have a lot of bicycle journals to exchange for stamps; also a few old coin journals and some old amateur papers. Address B care International Philatelist, Box 216, St. Joseph, Mo.

A COLLECTION of Postmarks, made 12 or 13 years ago—about 2500 different—to exchange for stamps. Address Postmarks, care of International Philatelist, Box 216, St. Joseph, Missouri.

WOULD SELL a fine collection, made before 1885, rich in old U. S., if I could sell for reasonable price. Correspondence solicited. U. S. care International Philatelist, Box 216, St. Joseph, Mo.

465 VARIETIES in Philatelist's Album. \$2.50 money order or draft, payable to H. C. Beardsley. Address B. B., care H. C. Beardsley, Box 216, St. Joseph, Mo.

I HAVE the following PLATE NOS. in strips of 3, bureau engraving and printing, all unused, o. g.: 1c. 24B unwmk, 102T, 119d, 120R, 121B, 122B, 165R, 166B, 188R, 177B, 178B, 179T, 180R, 238L, 24-L, 276R, 277R, 278RL, 290RT; 2c. 113R, 117R, 118RB, 154R, 160B, 169R, 198R, 202T, 221K, 2-9L, 238KB, 281R; 3c. 95TB; 5c. 162B unwmk; 10c. 64B. Face value \$2.07, catalogue value by Bartel's second edition plate number catalogue, \$6.73. Will send the lot with 304L, 191L, used, for \$3.00, draft or money order. If lot is already sold, money will be promptly refunded. H. C. BEARDSLEY, Box 216 St. Joseph, Mo. (Member A. P. A.)

SCOTT'S 57TH.**JUST OUT OF PRESS.**

38c Money Order. (No stamps.) Save time by ordering of

H. C. BEARDSLEY,

Box 216, St. Joseph, Mo.

We Want Your Trade!

but we know there thousands of people who can't come to visit us and select what is desired, and for these we have a series of

Books Arranged Alphabetically.

which we will send on approval to any one willing to buy. Our discounts vary from 25 to 33 1/2 per cent.

Better apply for a trial lot and send a good reference at the same time.

BOGERT & DURBIN CO.

722 Chestnut St., Philadelphia.

160 Nassau St., N. Y.

MEXICO. SOUTH AMERICA**Here is What You Want.**

Are there not a few blank spaces in your album which wish to fill? Are there not some special varieties you find some trouble in obtaining? I will do all that is possible to suit you.

DO NOT WAIT.

Write now and get the first choice. I will send you the best stamp at a good discount. Write at once.

HENRY NELSON BULLARD,

Box 109, Parkville, Missouri.

Member National Philatelic Society.
Vice President for Missouri
Philatelic Sons of America.
Sons of Philatelia, No. 17.

Send good references, a deposit, or your society number.

British Colonies.**Turkey**

Mozambique Co.

..1892...

We have just received a small supply of these stamps, which we will sell at

80 Cents per Set. 5 Sets for \$3.50.

BOGERT & DURBIN CO.

722 Chestnut Street, 160 Nassau Street
PHILADELPHIA NEW YORK

AUCTION SALES.

Season of 1897.

Our first sale will be held on February 8th and 9th, and will contain a magnificent line of

United States & Foreign Stamps

Including some of the greatest known rarities, as well as a fine line of medium stamps for the average collector.

Our second sale, to be held late in February, will contain the finest collection of

United States Stamps

Ever offered at public auction.

Catalogues of these sales free of charge. Send us your name and address, and we will send you catalogues of these sales, as well as those which may follow.

Scott Stamp and Coin Co.
(Limited.)

18 East 23d St., New York, N Y.

VERY IMPORTANT EXCHANGE

The undersigned desires to obtain several issues of

CANADA AND AMERICA.

Can give in exchange all the stamps of Greece (Paris, Belgian, Athens print, Olympian games, unpaid, entire), Turquie, Montenegro, Bulgarie, Roumanie, etc.

JEAN N. COUMENOS,

Member of A. P. A., L. P. S., B. P. S.,
P. C. E., etc.

53 RUE EURIPIDES, 53,
ATHENS, - GREECE.

I desire Copy of Philatelic Journals.

HOLIDAY BARGAINS.

U. S. 1888--4c.

Carmine. Unused.

Catalogue, 12 Cents. Only 10 Cents.

2c Interior Department.

Catalogue Price, 10c. Our Price only 7c

Cuba--11 Varieties.

Unused--Catalogue, 62c. Only 25c.

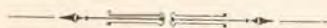
The Three Bargains, only 40 Cents.

TROJAN STAMP CO.

Troy, Ohio.

Send for our Price List. Mailed Free on application.

80 Eighty Per Cent. Off 80



Eighty per cent. off is a good fair discount on United States and other first-class stamps. That is the discount I offer on my stamp stock, which consists mostly of United States, and invoices

\$500. I Offer it for Sale at **\$100.**
Only

My business is that of a publisher, and I cannot give time to the stamp trade, hence I wish to dispose of my stock, which includes hundreds of

Fine United States, Used and Unused. Departments & Revenues.

Also some valuable Foreign. In the invoice the commoner United States and Foreign are "lumped off" at a very low nominal figure—

A FEW CENTS PER THOUSAND.

This stock, bought of any wholesale dealer, would cost the buyer probably \$250. I am not a wholesaler, but I must get something out of the stamps. The first draft for \$100 takes them, express prepaid; or I will send full invoice on receipt of stamp.

W. C. BAILEY,

References: H. C. Beardsey, Publisher of this Magazine, or any business man or banker of Coldwater.

Coldwater, Mich.

Document Revenues,

FOR SALE BY

JOE F. BEARD,
Muscatine, Iowa.

Price list of stamps furnished upon receipt of request from collectors.

FIRST ISSUE.

	Imperf.	Part Perf	Old Paper
5c Express, red.....	\$ 35	25	\$ 07
5c Foreign Exchange.....			03
5c Inland Exchange, red....	15	15	01
5c Playing Cards, red.....			60
5c Proprietary, red.....			90
10c Bill of Lading, blue.....			05
10c Certificate, blue.....	1.20		01
10c Contract, blue.....			01
10c Foreign Exchange.....			40
10c Inland Ex.....	15		01
10c Power of Attorney.....		60	02
15c Inland Exchange.....	75	25	03
20c Inland Exchange.....	15	20	01
25c Bond, red.....	1.25		12
25c Certificate, red.....	30	20	01
25c Entry Goods, red.....	25	1.00	05
25c Insurance, red.....	16	15	01
25c Life Insurance, red.....	1.10		20
25c Power of Attorney.....		20	02
25c Protest, red.....	90		25
25c Warehouse Receipt.....	1.50	80	80
30c Inland Exchange.....	40	65	05

ARTHUR S. TUCKER & CO.

Box 3276, Boston, Mass.

Offer the following bargains, postage free
Cash with order:

U. S., 1854, 24c. (red blue).....	\$ 75
U. S., 1869, 1c.....	50
U. S., 1869, 5c.....	50
U. S., 1869, 12c.....	45
U. S., State, 2c.....	3 00
U. S., State, 3c.....	40
U. S., State, 6c.....	50
Revs., \$3.50, Inland Ex.....	1 00
Revs., \$5.00, Charter Party.....	12
Revs., \$5.00, Mortgage.....	50
Revs., 3c Playing Cards.....	5 00

Stamps sent on approval against references at all discounts. Write for our price list, or send us your want list.

FREE

I will give 100 varieties of Foreign Stamps to every one sending for my sheets

ARTHUR F. SWEET,
CRANTSON, . . . R. I.

STAMPS ON APPROVAL.

U. S. adhesives, 20 per cent. discount
U. S. revenues, 33 1-3 per cent. discount
U. S. envelopes, 50 per cent. discount
Foreign, 50 per cent. discount
British Colonial, [rare], 25 per cent. discount

If you are receiving approval lots, send all references and try a selection from us.

SPECIAL BARGAINS.

13 Varieties U. S. Envelopes, entire and unused, catalogued at \$3.15, for only \$1.05, cash with order.

FREE--Price list of U. S. stamps and packets, now ready. Send for it.

CENTURY STAMP CO.,
Box 308. Minneapolis, Minn.

Match and Medicine Stamps.

In Good Condition.

We buy these varieties at 75 per cent off Catalogue.

We are Always Ready to Buy,

We sell these varieties at 60 per cent off Catalogue.

We are Always Ready to Sell.

ON THIS BASIS...

We ought to do some business with you.

LEWIS ROBIE,
Highland Park, Ill.

HAVE YOU EVER DEALT WITH THE LARGEST STAMP DEALER IN CENTRAL NEW YORK?

At present I am devoting my whole time to dealing in U. S. Postage and Revenue and foreign postage stamps. Exchanging is my main business and allowing two-thirds to three-fourths for good duplicates worth 10 cents each and up, grade for grade; would be pleased to see your want list and a list of your duplicates; especially desire U. S. Revenues and medium priced foreign postage stamps. Also desire to hear from foreign collectors, as well as those in the U. S. I carry over \$2,500 worth. Good stamps constantly in stock. Address, L. V. LINDSEY, Greene, N. Y.

Cheap Offer Against Cash.

20 different Thurn Taxis.....	\$ 20
Unused, original guarantee.....	
20 different, same.....	50
33 different, same (whole set).....	12.00
10 different, same (envelopes).....	16.00
1 set Bolivia '91, 1-10c.....	
1 set Boris Bulgaria.....	50
1 set North Borneo, 1/4 to 1 c.....	

Three complete sets used, guarantee.
15 fine Persia, used, different, guarantee..... 50
ANT GERSTENKORN, Hamburg 7, Ger.

Asia stamps wholesale. Reference: publisher of the paper.

I NEED MONEY

More Than I Need Stamps,

That is the Plain Reason

Why I Offer for Sale at a Low Figure My Fine Collection of
2,550 Varieties. The Collection Includes

543 Varieties United States Cataloguing, About \$600.

2,010 Varieties of Foreign, Including British Colonials, Worth \$100.

The Collection is an Old One,

Having been commenced about 25 years ago, and embraces many rare specimens, including the U. S. 1847 10c. unused, \$20; 1851 5c. \$13.50; 1855 30c. unused, \$12; 1861 5c. yellow, \$8.50; 1869 24c. unused, \$20; Columbias. unused, to and including \$2; Agriculture, Executive, Interior, Postoffice, Treasury and War Departments complete; Navy complete except 90c; State 1c. 2c. 6c. 10c; many others cataloguing from \$1 to \$15 each.

The Foreign is also fine and include many that catalogue at a high figure, in addition to the British Colonials, the whole cataloguing

Over Eight Hundred Dollars.

It is a Splendid Investment to HOLD or SELL at Retail

My Price ? Just Two Hundred Dollars,

Not a Penny Less. If you Mean Business, Write to me.

W. C. BAILEY,

Coldwater, Mich

WM. v. d. WETTERN, Jr.,

Wholesale Dealer in POSTAGE STAMPS.

411 West Saratoga St., BALTIMORE MD.

New list just issued sent free on application to dealers only. Rare stamps and collections bought for immediate cash.

10 DOLLARS ON DEPOSIT

These are my terms to those who desire stamps on approval; so many people change their minds after writing for selections or else by the time I have investigated their references to my satisfaction, they have spent all their money they intended to invest. So to avoid all this bother and annoyance I have adopted the plan of asking for a deposit of at least \$10 and those far all parties seem satisfied; at least all those who have made deposits have been pleased with the selections I am sending out. My Stock is ample, and best of all my Prices are Right.

Address **N. E. CARTER, Delevan, Wis.****THE PHILATELIC NEWSLETTER**

Is brimful of interesting, instructive and useful articles. We want your subscription (\$2.00 per year); and if have never seen it send for a sample copy to the managing editor.

GEO. W. ACHARD,

242 Boston Block, Minneapolis, Minn.

UNITED STATES

**STAMPS AT
60 Per Cent Discount.**

On receipt of \$5 we will send a collection of 230 varieties of United States Stamps and Envelopes, which amount to over \$13 at list price, or for \$2.50 we will send 100 varieties United States Adhesives, which amount to nearly \$7 at list price.

BOGERT & DURBIN CO.

722 Chesnut St., Phila.

160 Nassau St. N. Y.

Delays are Dangerous!

Don't wait any longer to complete your set of stamps, or your library, but write me at once with a list of your wants, as perhaps I can supply you. My stock is large, and prices are "not" out of sight. I am sure you want a copy of the

Wisconsin Philatelic Blue Book

Price only 10c. postpaid. Contains a list of all collectors in business, etc. Always address—

H. D. RUEHLMAN,

(At old Stand)

SHARON, - - - WISCONSIN.

50 Per Cent. Commission.

ON FINEST CLASS OF STAMPS.

Brazil, 1894-10 to 1000, 9 varieties.....50c

Give me a Trial.

W. A. H. CONNOR, - Box 182,
Los Angeles, Cal.

M. Z. BOOLEMAN,

P. O. Box 997, Johannesburg,

TRANSVAAL.

Give hereby notice that after January 25th, 1897, all correspondence, philatelic papers, etc., which might be sent during my trip to Europe, till November 1st, 1897, must be addressed to

M. Z. BOOLEMAN,

Rapunburgerstraat 20,

AMSTERDAM, HOLLAND.

On account of the above notice, I give you a

Special Cheap Quotation.

A. 5 off: Transvaal Postcards, unused, with 5 different photos of the late Johannesburg crisis, 1895-6, franco per registered letter, at 50c.

B. 100 splendid mixture of South African stamps about 33 to 35 different kinds, 65c only, postage and to reg. extra.

C. Transvaal 6d Revenue stamp, surcharged: POSTZEGEL, and 2 different new Orange Free State surcharges, all used, 30c postage and register extra.

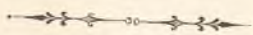
A, B and C, all together in official envelope, from Holland, for \$1.30 only.

6 above packets, with 5 per cent. and 12 packets with 10 per cent. discount. All orders must be sent to my address in Holland, and will receive my best attention.

M. Z. BOOLEMAN.

From Johannesburg, Transvaal.
Member American Philatelic Association
No Exchange.

COLBURN'S PAGE.



I want you to send for my

BEAUTIFUL APPROVAL BOOKS

—OF—

English Colonies,

At 35 per cent discount; other good foreign at 33 1-3 discount. Also some good stamps on sheets at 50 per cent discount. There are others, but

NONE BETTER.

Why not send for some? You can get them on receipt of good commercial reference.

Revenues Cheap.

	Cat. Price	My Price
2c certificate, imperf.	\$ 50	15
3c. Ind. Ex., imperf.	20	12
25c certificate, imperf.	50	35
2c play cards, perf.	40	25
2c express, perf.	10	7
3c proprietary, perf.	12	8
6c Ind. ex, perf.	25	18
25c life insurance, perf.	40	28
\$2 conveyance, perf.	20	15
\$2 mortgage, perf.	25	18
\$3 charter party, perf.	25	18
\$5 conveyance, perf.	20	15
\$20 conveyance, perf.	2.50	2.00
\$25 mortgage, perf.	5.00	4.00

And many others. Send want list.

A package of 125 varieties of

UNUSED STAMPS

For \$1.00, postpaid.

This is absolutely the best packet ever offered for the money. It contains no Seebecks, but such stamps as Angola, Argentina, Bolivia, Columbian Republic, Costa Rica (old issues), Cuba (late issues), France unpaid, Greece old, and new, including Olympian and unpaid, Chinkiang, Kewiang, North Borneo, Monaco, Montenegro unpaid, Obock, Mauritius, Luxembourg, Bulgaria, New Foundland, Macao, Mozambique, Mexico official seal, Corea set of three, Servia & complete set, Shanghai Jubilee, Tunis and many others. Every stamp is a perfect specimen and has never had a hinge on it.

This is just the packet you have been looking for. There is nothing handsomer than a collection of unused stamps. I will guarantee you satisfaction or refund the money. This packet will be catalogued at about \$4.00. This is a genuine bargain.

I WANT TO BUY

Good Stamps

Good Stamps of any kind, singly or in quantity. Highest price paid for collections.

Let me know what you have.

NO TRASH WANTED

Send Stamp for Catalogue of Unused Stamps.

W. H. COLBURN,

Box 696, Lowell, Mass.

FREE A beautiful illustrated stamp album containing some foreign stamps, free to any one asking to be a new agent: 50 per cent commission: 105 stamps, Java, Congo, etc., hinge-paper, catalogues, album, only 5c.

LISTS FREE.

A. BULLARD & CO.,

97 Pembroke street, Boston, Mass.

THE MARKET VALUE

Of the 12c purple, 1872 United States is 75c, but in order to largely increase the circulation of my price-list of stamps, I will send one of these stamps and a copy of my list to any one sending me 30 cents and the names and addresses of five or more stamp collectors.

E. T. PARKER,

Bethlehem, - - Pennsylvania.

25 Varieties of Asia.

Cashmere, Ceylon, Cyprus, Deccan, Dutch India, Holkar, Hong Kong, India, Japan, Johore, Macao, Perak, Portuguese India, Shanghai, Siam and Straits Settlements. Post free for 30 cents.

25 Varieties of Africa.

Angola, Azores, Cape of Good Hope, Congo, Egypt, Gold Coast, Lagos, Liberia, Mauritius, Natal, Orange Free State, Reunion, Transvaal Republic and Tunis. Post free. 30 cents.

T. W. WOOD & CO.,

South Tottenham, England.

Bargains in New Issues.

The following are all unused and in good condition. Cash with order.

	Average Catalogue Price	OUR PRICE
Mauritius. 1c. 2c. 3c. 4c. 5c. 15c.	82	\$1 00
16c. 25c. 50c.	35	25
Chefoo. 1/2c. 1c. 2c. 5c. 10c.	29	15
Kew Kiang. 1/2c. 1c. 2c. 5c. 10c.	51	45
Iceland. 3a. 5a. 6a. 10a. 15a.	51	45
20a. 40a.	51	45
Newfoundland. 1857-63. 1d. 5d. 6d. 1sh.	5 75	3 00
Labuan. 1892. 2c. 5c. 8c. 10c. 15c.	4 87	2 50
10c. 40c.	4 87	2 50
Ecuador. 1892. 1c. 2c. 5c. 10c. 20c. 50c. 1s. 5s.	64	50
Gambia. 1897-9. 1d. 1d. 2d. 2 1/2d. 3d. 4d. 6d. 1sh.	1 36	95
Lagos. 1888-94. 1-d. 1d. 2d. 2 1/2d. 3d. 4d. 5d. 6d. 7 1/2d. 10d. 1sh.	2 23	1 60
Jamaica. 1871-90. 1-2d. 1d. 2d. 2 1/2d. 3d. 4d. 6d. 1sh.	1 50	1 00
Bahamas. 1d. 2 1/2d. 4d. 6d.	37	40
Johor. 1890. celebration stamps. 1. 2. 3. 4. 5. 6.	50	50

BOGERT & DURBIN CO.,

723 Chestnut St., Phila. 160 Nassau St., N. Y.

GUBA LIBRE!

\$1 Worth of Cuban Stamps.

FREE!!

We want to renew the interest of the young people in stamp collecting, and at the same time increase the circulation of our magazine, so for a limited time we propose to give away

ABSOLUTELY FREE,

Sixteen varieties of unused Cuban stamps, 1857 to 1882 issues only, catalogued by Scott's 56th Edition at \$1.00.

These are beautiful specimens, unused, with original gum, and will grace any collection. Throw away your badly canceled specimens and put in their places these beautiful unused stamps. You can afford to, for they cost you nothing.

HOW TO GET THEM.

Send 25 cents for a year's subscription to the

Eastern Philatelist,

and enclose a STAMPED, self-directed envelope, and the stamps will be sent you by return mail. The Eastern Philatelist is the oldest stamp Magazine in America, 12 to 24 large pages monthly, contributed to by all the leading philatelic writers, and no collector can afford to do without it. It alone is worth 50 cents a year, but you get it and \$1 worth of stamps for 25 cents if you subscribe now.

Some may ask how we can make this liberal offer: well, we don't make anything the first year, but hope for many renewals. We purchased 5,000 sets of Cuban sets of Cuban stamps at a very low price, and are going to give the collecting public the benefit of the purchase.

Present subscribers can obtain the premium by sending a new subscriber, or by having their own subscription extended one year. Don't forget the stamped envelope. Address

F. H. PINKHAM, Publisher,

Newmarket, N. H.

Attention, Collectors!

I offer you, in the following list some United States and Foreign Postage Stamps at prices which I do not think you can duplicate:

1c. indigo blue, imperf., strip of three	\$15.00
1c. indigo blue, perf.	.25
1c. yellow, perf.	.25
3c. brown grill, perf.	.10
3c. black grill, perf.	.25
3c. red, 1851, imperf.	1
3c. red, 1851, imperf.	1
3c. red brown, 1851, imperf., unused, full gum	3.00
3c. red brown, 1861, imperf., unused, full gum	2.50
3c. red brown, 1868, imperf., grill, 11x13	1.5
3c. red brown, 1868, imperf., grill, 12x14	1.0
3c. green, 1870, imperf., grill, 9x9	.5
3c. red brown, 1887, imp. rt. used	1.0
3c. red brown, 1891, perf.	1.0
5c. red brown, 1861, perf.	3.00
10c. green, 1861, perf.	5.00
12c. black, 1875	10.00
12c. purple	.40
15c. black	1.00
15c. orange	.70
24c. purple, no grill	10.55
30c. black, no grill	1.00
30c. orange, 1891	1.0

U. S. STAMPED ENVELOPES.

Cut square and good margins, 1c. blue, 1c. blue, period after postage, buff paper	1.00
1c. 1863, black, U. S. postage above, uncanceled, buff paper	1.80
2c. 1863, black, U. S. postage above	.50
3c. red, 1853 to 1855	.25
3c. red, 1857 to 1861	.20
3c. red, 1861, small figures at sides	.15
3c. red, 1861, large figures at sides	.10
3c. red, Centennial	.50

FOREIGN POSTAGE STAMPS.

Canada 1/2c. black	.20
Canada 1c. light red	1.50
Canada 1c. deep brown red	2.00
Canada 3c. deep brown, large white figures	1.25
Canada 5c. vermilion brown variety	10.00
Bremen 3c. black, uncanceled	4.00
Brunswick 1/2 cr. green, imperf.	1.00
France 10 centimes, black, perf.	3.00
Germany 25 centimes, brown, perf.	4.05
Cape of Good Hope 1d.	1.00

Besides the foregoing, I have thousands of other higher priced stamps, both of the United States and foreign countries, and would be pleased to have your want list in United States and foreign stamps, and U. S. Revenues, believing that I can make you satisfactory prices. I am also a constant buyer of good stamps, and am ready at all times to pay cash for such as I want.

In ordering any of the above stamps please send cash with order, and if any stamp proves unsatisfactory return it and your money will be cheerfully refunded.

References: Mt. Olivet Deposit Bank or any official of Robertson County.

Address

T. L. GREEN;

COUNTY CLERK, MT. OLIVET KY.

Gooding's Good Things.

The following are all in fine condition and a bargain at price named:

	Cat. by Scott	My Price
1847, 10c on o. v.	\$4.00	\$2.75
1851, 3c. new o. g. in blks, etc.	2.00	1.00
1861, 24c. blue	.35	.20
1868, 1c.	1.50	.65
1869, 10c.	.60	.40
1869, 1c.	.75	.45
1869, 10c.	1.00	.65
1870, 1c.	.50	.35
Navy, 1c. fine	1.50	.90
Navy, 6c. new, o. g. fine	.60	.40
Ex 3c. new, o. g. fine	7.50	5.00
State, 1c. new, o. g. magnificent	3.50	2.35
State, 2c. new, o. g. magnificent	7.50	4.90
State, 3c. new, o. g. magnificent	.75	.55
State, 6c. new, o. g. magnificent	1.00	.70
State, 7c. new, o. g. magnificent	3.50	2.50
State, 10c. new, o. g. magnificent	3.50	2.50
State, 12c. new, o. g. magnificent	5.00	3.25
State, 15c. new, o. g. magnificent	5.00	3.25
State, 24c. new, o. g. magnificent	10.00	7.50
State, 31c. new, o. g. magnificent	8.50	6.25
State, 60c. new, o. g. magnificent	15.00	10.50
1891, \$1.00, unwm'k. new, o. g. in blks, etc.	3.00	1.75
1894, \$2.00, unwm'k. o. g. new, in blks, etc.	5.00	2.95
1894, \$5.00, unwm'k. o. g. new, in blks, etc.	8.00	5.95

If you don't see what you want in above list write for it, and if it is in stock you can have it at a

Satisfactory Price.

And please remember that I stand ready to refund your money as cheerfully as I received it. If Stamp don't prove satisfactory upon receipt.

Let Me Hear from You.

Jas. R. Gooding,

DEALER IN

United States Stamps Only,

757 Fairmount Ave.,

St. Paul, = = Minn.

The J. W. Scott Company, L'd,
40 John Street, New York City.

Stamps and Coins

For Collectors.

The largest stock of American and Foreign Stamps
and Coins in the Trade.

Always open to purchase Rare Stamps or Coins at
equitable prices. Old collections specially desired
for immediate cash or for sale at auction.

J. W. Scott's Best Album,

Prices, \$1.00, \$2.00, \$3.50, \$5.00 and upwards, according to binding.

Prices Paid for all American Coins Worth Over Face.

Fully illustrated. 10 Cents, post free.

CIRCULARS FREE.

Can You Make up an Attractive Ad?

It makes a specialty of it. It costs very little and pays you well.

M. E. WHITEHEAD,

Box 2176 Gripple Creek, - - Colorado,

Kindly mention the International Philatelist

CHAS. W. CUTTER,

Box 3 Cambridge, Mass.

Dealer in U. S. Postage and Revenue Stamps

Columbian, complete, n. w. o. g. \$18.25

Columbian, complete, u. s. a. file 15.50

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